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# IPO REPORT

**“Subscribe for Long Term” to  
G R Infraprojects Ltd.**

Attractive valuations, but profit sustainability a concern in near term

## Salient features of the IPO:

- **G R Infraprojects Ltd.** an integrated EPC focused player, is planning to raise up to Rs. 963cr through an IPO, which opens on 7<sup>th</sup> Jul. and closes on 9<sup>th</sup> Jul. 2021. The price band is Rs. 828 - 837 per share.
- The issue is OFS only. Thus company will not receive any proceeds from the issue.
- One of the investors i.e. India Business Excellence Fund (a private equity fund from Motilal Oswal) is fully offloading its 9.9% stake through the OFS route.

## Key competitive strengths:

- Focused EPC player with road projects focus
- Established track record of timely execution
- In-house integrated model
- Strong financial performance and credit rating
- Experienced promoters with strong management team

## Risk and concerns:

- Unfavorable government policies
- Volatility in key raw material prices
- Sustainability of the profit margins
- Rise in interest rates
- Competition

**Peer comparison and valuation:** At higher price band of Rs. 837, GR Infra is demanding a P/E multiple of 8.5x (to its FY21 earnings of Rs. 98.6 per share), which is at discount to the peer average. Thus the issue seems to be attractively priced.

## Below are a few key observations of the issue: (continued in next page)

- Among the EPC players, GR Infra was the fastest growing company with an operating income growth of 47% CAGR over FY15-20. Moreover, in terms of profitability, it reported highest growth in EBITDA and reported PAT among the EPC players (Source: RHP).
- GR Infra is an integrated road EPC company with experience in design and construction of various road/highway projects across 15 States in India. Recently, the company diversified into railway sector projects. Its principal business operations includes civil construction activities under EPC services; development of roads, highways under BOT & HAM mode; processing of bitumen, manufacturing of thermoplastic road-marking paint, electric poles & road signage and fabrication & galvanization of metal crash barriers. It has over 25 years of experience and has executed more than 100 road construction projects since 2006.
- As of 31<sup>st</sup> Mar. 2021, the company had an order book of Rs. 19,026cr, which is around 2.7x of the construction services income. The order book comprising of 16 road EPC projects, 10 HAM projects and three other projects, spanned across the states of Uttar Pradesh, Madhya Pradesh, Maharashtra, Gujarat, Chhattisgarh, Rajasthan, Andhra Pradesh, Bihar, Manipur, Odisha, Himachal Pradesh, West Bengal, Andaman & Nicobar Islands, Jharkhand and Sikkim. Further orders from NHAI constituted around 87.2% of the order book.

Recommendation	Subscribe for Long Term
Price band	Rs. 828 - 837 per share
Face value	Rs. 5
Shares for fresh issue	Nil
Shares for OFS	1.15cr shares
Fresh issue size	N/a
OFS issue size	Rs. 952.9 - 963.3cr
Total issue size	1.15cr shares (Rs. 952.9 - 963.3cr)
Employees reservation	0.02cr shares
Net issue size	1.13cr shares (Rs. 934.3 - 944.4cr)
Bidding date	7 <sup>th</sup> Jul. - 9 <sup>th</sup> Jul. 2021
MCAP at higher price band	Rs. 8,093cr
Enterprise value at higher price band	Rs. 11,919cr
Book running lead manager	HDFC Bank Ltd., ICICI Securities Ltd., Kotak Mahindra Capital Company Ltd., Motilal Oswal Investment Advisors Ltd., SBI Capital Markets Ltd. and Equirus Capital Pvt. Ltd.
Registrar	KFIN Technologies Pvt. Ltd.
Sector	Roads & Highways
Promoters	Mr. Vinod Kumar Agarwal, Mr. Ajendra Kumar Agarwal, Mr. Purshottam Agarwal and Lokesh Builders Pvt. Ltd.

Issue breakup		
Category	Percent of issue (%)	Number of shares
QIB portion	50%	0.56cr shares
Non institutional portion	15%	0.17cr shares
Retail portion	35%	0.39cr shares

Indicative IPO process time line	
Finalization of basis of allotment	14 <sup>th</sup> Jul. 2021
Unblocking of ASBA account	15 <sup>th</sup> Jul. 2021
Credit to demat accounts	16 <sup>th</sup> Jul. 2021
Commencement of trading	19 <sup>th</sup> Jul. 2021

Pre and post - issue shareholding pattern		
	Pre-issue	Post-issue
Promoter & promoter group	88.04%	86.54%
Public	11.96%	13.46%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>

Retail application money at higher cut-off price per lot	
Number of shares per lot	17
Employee discount	Rs. 42 on the issue price
Application money	Rs. 14,229 per Lot

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## Peer comparison and valuation (Contd...):

Company name	Face value (Rs.)	CMP (Rs.)	MCAP (Rs. cr)	EV (Rs. cr)	Stock return (%)				FY20 operating revenue (Rs. cr)	FY20 EBITDA (Rs. cr)	FY20 PAT (Rs. cr)	FY20 EBITDA margin (%)	FY20 PAT margin (%)
					1 M	3 M	6 M	1 Y					
<b>G R Infraprojects Ltd.</b>	<b>5</b>	<b>837</b>	<b>8,093</b>	<b>11,919</b>					<b>7,844</b>	<b>1,850</b>	<b>953</b>	<b>23.6%</b>	<b>12.2%</b>
Ashoka Buildcon Ltd.	5	111	3,110	8,627	18.6%	8.5%	16.9%	74.9%	4,992	1,536	276	30.8%	5.5%
Dilip Buildcon Ltd.	10	574	7,851	16,615	5.7%	-3.9%	44.6%	110.7%	10,168	2,128	267	20.9%	2.6%
H.G. Infra Engineering Ltd.	10	406	2,644	3,071	4.8%	36.3%	83.3%	100.5%	2,602	476	237	18.3%	9.1%
IRB Infrastructure Developers Ltd.	10	162	5,683	21,117	34.4%	36.7%	31.0%	68.3%	5,299	2,513	117	47.4%	2.2%
J Kumar Infraprojects Ltd.	5	189	1,430	1,297	4.4%	-2.2%	41.8%	97.1%	2,571	311	64	12.1%	2.5%
KNR Constructions Ltd.	2	238	6,685	7,250	8.6%	13.4%	46.6%	129.8%	2,904	699	407	24.1%	14.0%
Larsen & Toubro Ltd.	2	1,501	210,866	273,499	1.2%	3.3%	15.1%	61.5%	135,979	23,315	11,583	17.1%	8.5%
PNC Infratech Ltd.	2	289	7,401	9,674	16.4%	13.4%	65.6%	104.7%	5,788	1,418	497	24.5%	8.6%
<b>Average</b>												<b>24.4%</b>	<b>6.6%</b>

Company name	4Y top-line growth (CAGR, %)	4Y EBITDA growth (CAGR, %)	4Y PAT growth (CAGR, %)	4Y	4Y	4Y capital employed growth (CAGR, %)	4Y CFO growth (CAGR, %)	4Y average working capital cycle	4Y average total asset turnover (x)	4Y	4Y
				average EBITDA margin (%)	average PAT margin (%)					average RoE (%)	average RoIC (%)
<b>G R Infraprojects Ltd.</b>	<b>33.5%</b>	<b>43.6%</b>	<b>32.2%</b>	<b>22.9%</b>	<b>12.7%</b>	<b>55.7%</b>	<b>5.7%</b>	<b>34.0</b>	<b>0.9</b>	<b>27.4%</b>	<b>26.9%</b>
Ashoka Buildcon Ltd.	11.5%	10.5%	-235.5%	30.4%	1.3%	5.9%	-37.0%	11.5	0.4	9.4%	9.4%
Dilip Buildcon Ltd.	8.6%	13.1%	-22.8%	19.9%	4.9%	26.2%	-5.9%	43.6	0.6	16.1%	18.5%
H.G. Infra Engineering Ltd.	23.2%	31.7%	41.1%	16.1%	7.2%	34.0%	-308.4%	33.0	1.0	19.3%	20.1%
IRB Infrastructure Developers Ltd.	-2.4%	-2.1%	-49.7%	45.4%	10.4%	3.0%	-25.9%	(16.8)	0.1	10.5%	5.2%
J Kumar Infraprojects Ltd.	7.8%	-1.0%	-22.4%	14.5%	5.4%	6.0%	11.7%	100.2	0.7	8.3%	12.2%
KNR Constructions Ltd.	11.9%	16.2%	18.7%	23.6%	12.1%	16.5%	-170.0%	6.3	0.8	20.4%	26.7%
Larsen & Toubro Ltd.	4.3%	5.8%	16.3%	16.8%	7.0%	9.4%	-231.6%	(26.5)	0.5	14.3%	18.1%
PNC Infratech Ltd.	33.9%	22.6%	26.9%	26.7%	9.4%	18.7%	-159.9%	19.7	0.6	17.4%	18.9%
<b>Average</b>	<b>12.4%</b>	<b>12.1%</b>	<b>-28.4%</b>	<b>24.2%</b>	<b>7.2%</b>	<b>15.0%</b>	<b>-115.9%</b>	<b>21.4</b>	<b>0.6</b>	<b>14.5%</b>	<b>16.1%</b>

Company Name	TTM EPS (Rs.)	BVPS (Rs.)	DPS (Rs.)	Debt equity ratio	Total asset turnover ratio	RoE (%)	RoCE (%)	P / E (x)	P / B (x)	EV / Sales (x)	EV / EBITDA (x)	MCAP / Sales (x)	Earning yield (%)
<b>G R Infraprojects Ltd.</b>	<b>98.6</b>	<b>411.6</b>	<b>0.0</b>	<b>1.2</b>	<b>0.8</b>	<b>24.0%</b>	<b>19.3%</b>	<b>8.5</b>	<b>2.0</b>	<b>1.5</b>	<b>6.4</b>	<b>1.0</b>	<b>11.8%</b>
Ashoka Buildcon Ltd.	9.8	22.1	0.0	10.0	0.4	44.6%	12.8%	11.3	5.0	1.7	5.6	0.6	8.9%
Dilip Buildcon Ltd.	19.5	248.6	1.0	2.8	0.6	7.8%	14.7%	29.4	2.3	1.6	7.8	0.8	3.4%
H.G. Infra Engineering Ltd.	36.3	163.0	0.8	0.6	1.0	22.3%	22.9%	11.2	2.5	1.2	6.5	1.0	9.0%
IRB Infrastructure Developers Ltd.	3.3	196.4	0.0	2.6	0.1	1.7%	5.4%	48.5	0.8	4.0	8.4	1.1	2.1%
J Kumar Infraprojects Ltd.	8.4	249.4	1.0	0.2	0.7	3.4%	8.5%	22.4	0.8	0.5	4.2	0.6	4.5%
KNR Constructions Ltd.	14.5	70.0	0.3	0.4	0.7	20.7%	18.5%	16.4	3.4	2.5	10.4	2.3	6.1%
Larsen & Toubro Ltd.	82.5	540.2	18.0	1.4	0.4	15.3%	11.8%	18.2	2.8	2.0	11.7	1.6	5.5%
PNC Infratech Ltd.	19.4	119.0	0.5	1.2	0.6	16.3%	13.3%	14.9	2.4	1.7	6.8	1.3	6.7%
<b>Average</b>			<b>2.7</b>	<b>2.4</b>	<b>0.6</b>	<b>16.5%</b>	<b>13.5%</b>	<b>21.5</b>	<b>2.5</b>	<b>1.9</b>	<b>7.7</b>	<b>1.1</b>	<b>5.8%</b>

Source: Choice Broking Research

- It has three manufacturing facilities (one each in Rajasthan, Assam and Uttar Pradesh) for the manufacturing of key raw materials and also a fabrication & galvanization unit in Gujarat. Moreover, the company has over 7,000 construction equipment and vehicles in the equipment base. All these enables it to be less dependent on third party equipment providers and also efficiently manage its project execution schedules. In FY 19, FY20 and FY21, the company executed 80%, 50% and 50%, respectively, of the projects prior to the completion dates.
- On the financial performance front, GR Infra has reported a robust set of numbers over FY18-21. On the back of higher business from the civil construction services, the company reported a 33.5% CAGR rise in consolidated top-line over FY18-21 to Rs. 7,844.1cr in FY21. Civil construction services formed around 90% of the top-line over the period. On project type basis, business from the EPC and BoT projects increased by 30.3% and 45.5% CAGR, respectively. In FY21, 67.5% and 30% of the consolidated revenue was generated from EPC and BoT projects, respectively. Cost of revenue (which included cost of materials consumed and civil construction costs, net of changes in inventories) increased by 30.4% CAGR (lower than the top-line growth), thereby leading to a 43.6% CAGR rise in consolidated EBITDA to Rs. 1,849.7cr in FY21. EBITDA margin expanded by 464bps over the period to be at 23.6% in FY21. With expansion in the business, depreciation charges and finance cost increased by 38.1% and 74.9% CAGR. Moreover with almost 9ppts higher effective tax rate, reported PAT increased by 32.2% CAGR over FY18-21 to at Rs. 953.2cr in FY21. PAT margin declined by 37bps to be at 12.2% in FY21.

## Peer comparison and valuation (Contd...):

- Over FY18-21, GR Infra reported negative cash flow from operating activities, with an average negative cash flow of Rs. 328cr. Further, its average CAPEX stood at Rs. 393cr during the same period. To fund the business growth, the company relied on non-equity funds, which increased by 67.4% CAGR over FY18-21. As a result, debt to equity ratio increased from 0.7x in FY18 to 1.2x in FY21. However, due to its efficient operations, the four years average fixed asset and total asset turnover stood at 5.5x and 0.9x, respectively, which is higher than the peer average of 2.2x and 0.6x. Average RoIC and RoE stood at 27.9% and 27.4%, respectively, over FY18-21.
- In Q4 FY21, profitability of the company got impacted mainly due to relatively higher cost of revenue. Gross margin and EBITDA margin stood at 24.7% and 18.5% in Q4 FY21 as compared to 34.2% and 26.3% for the 9M FY21. In Q4 FY21, EPC and BoT projects contributed 73.7% and 22.7%, respectively to the top-line. We believe the company would have faced pressure on the EPC projects, mainly due to the elevated prices of the construction raw materials. With sustained higher levels of the key raw material prices, sustainability of the EPC margins is a concern in the near term.

At higher price band of Rs. 837, GR Infra is demanding a P/E multiple of 8.5x (to its FY21 earnings of Rs. 98.6 per share), which is at discount to the peer average. Thus the issue seems to be attractively priced. Considering the government's focus on enhancing infrastructure assets in the country, primarily the road construction space will continue to attract private capital. GR Infra with its efficient operations is well placed to benefit from the growth in the sector. However, with concerns on the sustainability of the EPC profitability in the near term, we assign a **"Subscribe for Long Term"** rating for the issue.

## About the issue:

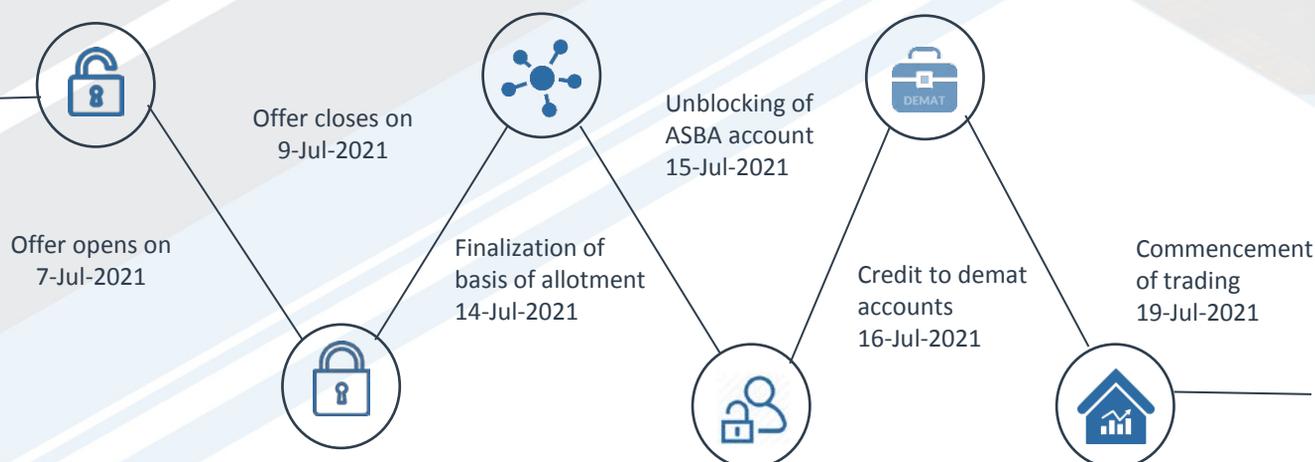
- GR Infra is coming up with an initial public offering (IPO) with 1.15cr shares (fresh issue: nil; OFS shares: 1.15cr shares) in offering. The offer represents around 11.90% of its post issue paid-up equity shares of the company. Total IPO size is Rs. 952.9 - 963.3cr.
- The issue will open on 7<sup>th</sup> Jul. 2021 and close on 9<sup>th</sup> Jul. 2021.
- The issue is through book building process with a price band of Rs. 828 - 837 per share.
- 0.02cr shares are reserved for eligible employees. Thus the net issue size is 1.13cr shares (Rs. 934.3 - 944.4cr). Eligible employees are entitled a discount of Rs. 42 on the offer price.
- The issue is OFS only. Thus company will not receive any proceeds from the issue. One of the investors i.e. India Business Excellence Fund (a private equity fund from Motilal Oswal) is fully offloading its 9.9% stake through the OFS route.
- 50% of the net issue shall be allocated on a proportionate basis to qualified institutional buyers, while rest 15% and 35% is reserved for non-institutional bidders and retail investors, respectively.
- Promoter holds 88.04% stake in the company and post-IPO this will come down to 86.54%. Public holding will increase from current 11.96% to 13.46%.

### Pre and post issue shareholding pattern (%)

	Pre-issue	Post-issue (at higher price band)
Promoter & Promoter Group (%)	88.04%	86.54%
Public (%)	11.96%	13.46%

Source: Choice Equity Broking

## Indicative IPO process time line:



## Financial performance:

**Performance over FY18-21:** On the financial performance front, GR Infra has reported a robust set of numbers over FY18-21. On the back of higher business from the civil construction services, the company reported a 33.5% CAGR rise in consolidated top-line over FY18-21 to Rs. 7,844.1cr in FY21. Civil construction services formed around 90% of the top-line over the period. On project type basis, business from the EPC and BoT projects increased by 30.3% and 45.5% CAGR, respectively. In FY21, 67.5% and 30% of the consolidated revenue was generated from EPC and BoT projects, respectively.

Cost of revenue (which included cost of materials consumed and civil construction costs, net of changes in inventories) increased by 30.4% CAGR (lower than the top-line growth), thereby leading to a 41.9% CAGR rise in gross profit with 515bps expansion in the gross profit margin. Consequently, consolidated EBITDA increased by 43.6% CAGR over FY18-21 to Rs. 1,849.7cr in FY21. EBITDA margin expanded by 464bps over the period to be at 23.6% in FY21.

With expansion in the business, depreciation charges and finance cost increased by 38.1% and 74.9% CAGR. Moreover with almost 9ppts higher effective tax rate, reported PAT increased by 32.2% CAGR over FY18-21 to at Rs. 953.2cr in FY21. PAT margin declined by 37bps to be at 12.2% in FY21.

Over FY18-21, GR Infra reported negative cash flow from operating activities, with an average negative cash flow of Rs. 328cr. Further, its average CAPEX stood at Rs. 393cr during the same period. To fund the business growth, the company relied on non-equity funds, which increased by 67.4% CAGR over FY18-21. As a result, debt to equity ratio increased from 0.7x in FY18 to 1.2x in FY21. However, due to its efficient operations, the four years average fixed asset and total asset turnover stood at 5.5x and 0.9x, respectively, which is higher than the peer average of 2.2x and 0.6x. Average RoIC and RoE stood at 27.9% and 27.4%, respectively, over FY18-21.

Consolidated financial snapshot (Rs. cr)	FY18	FY19	FY20	FY21	CAGR (%)	Y-o-Y (% Annual)
EPC	2,393.4	2,216.3	3,036.5	5,298.6	30.3%	74.5%
BoT	764.2	2,908.9	3,184.0	2,353.4	45.5%	-26.1%
Others	137.8	157.4	152.2	192.2	11.7%	26.3%
<b>Revenue from operations</b>	<b>3,295.5</b>	<b>5,282.6</b>	<b>6,372.7</b>	<b>7,844.1</b>	<b>33.5%</b>	<b>23.1%</b>
EBITDA	624.1	1,282.3	1,586.1	1,849.7	43.6%	16.6%
Reported PAT	412.6	714.5	799.2	953.2	32.2%	19.3%
Restated adjusted EPS	42.7	73.9	82.7	98.6	32.2%	19.3%
Cash flow from operating activities	(367.8)	(243.7)	(266.6)	(434.0)	5.7%	62.8%
NOPLAT	420.3	883.5	957.4	1,268.5	44.5%	32.5%
FCF		(249.1)	202.0	952.0		371.2%
RoIC (%)	23.2%	30.4%	26.3%	31.6%	840 bps	533 bps
Revenue growth rate (%)		60.3%	20.6%	23.1%		
EBITDA growth rate (%)		105.5%	23.7%	16.6%		
EBITDA margin (%)	18.9%	24.3%	24.9%	23.6%	464 bps	(131) bps
EBIT growth rate (%)		110.6%	23.3%	16.2%		
EBIT margin (%)	16.3%	21.5%	21.9%	20.7%	436 bps	(124) bps
Restated reported PAT growth rate (%)		73.2%	11.9%	19.3%		
Restated reported PAT margin (%)	12.5%	13.5%	12.5%	12.2%	(37) bps	(39) bps
Inventory days	44.6	46.6	59.3	61.5	11.3%	3.8%
Debtor days	36.7	30.2	24.2	18.8	-19.9%	-22.1%
Payable days	(51.7)	(44.2)	(46.4)	(43.6)	-5.5%	-5.9%
Cash conversion cycle	29.6	32.6	37.1	36.7	7.5%	-1.0%
Fixed asset turnover ratio (x)	4.8	5.4	6.0	5.6	5.3%	-7.1%
Total asset turnover ratio (x)	1.1	0.9	0.8	0.8	-9.9%	-5.3%
Current ratio (x)	2.3	2.1	2.7	2.5	3.5%	-7.4%
Debt to equity (x)	0.7	1.0	1.1	1.2	21.3%	8.0%
Net debt to EBITDA (x)	1.1	1.2	1.5	2.1	22.7%	36.9%
RoE (%)	27.2%	32.1%	26.4%	24.0%	(329) bps	(248) bps
RoA (%)	13.3%	12.3%	10.3%	9.4%	(386) bps	(85) bps
RoCE (%)	24.2%	27.5%	22.2%	19.3%	(485) bps	(291) bps

Source: Choice Equity Broking



### Competitive strengths:

- Focused EPC player with road projects focus
- Established track record of timely execution
- In-house integrated model
- Strong financial performance and credit rating
- Experienced promoters with strong management team

### Business strategy:

- Continued focus on road EPC business
- Pursue other segments within the EPC space
- Leverage core competencies with enhanced in-house integration
- Strengthen internal systems and continue to focus on technology and operational efficiency
- Financial discipline coupled with strategy to monetize assets



### Risk and concerns:

- Unfavorable government policies
- Volatility in key raw material prices
- Sustainability of the profit margins
- Rise in interest rates
- Competition

## Financial statements:

### Consolidated profit and loss statement (Rs. cr)

	FY18	FY19	FY20	FY21	CAGR over FY18 - 21 (%)	Annual growth over FY20 (%)
<b>Revenue from operations</b>	<b>3,295.5</b>	<b>5,282.6</b>	<b>6,372.7</b>	<b>7,844.1</b>	<b>33.5%</b>	<b>23.1%</b>
Cost of materials consumed	(97.6)	(113.4)	(106.2)	(111.3)	4.5%	4.8%
Civil construction costs	(2,352.9)	(3,462.5)	(4,151.3)	(5,313.2)	31.2%	28.0%
Changes in inventories of finished goods and trading goods	6.9	(0.3)	2.3	4.4	-14.3%	90.0%
Excise duty	(3.4)					
<b>Gross profit</b>	<b>848.5</b>	<b>1,706.3</b>	<b>2,117.5</b>	<b>2,424.0</b>	<b>41.9%</b>	<b>14.5%</b>
Employee benefits expense	(182.1)	(349.9)	(449.4)	(457.6)	35.9%	1.8%
Other expenses	(42.3)	(74.2)	(82.0)	(116.6)	40.2%	42.1%
<b>EBITDA</b>	<b>624.1</b>	<b>1,282.3</b>	<b>1,586.1</b>	<b>1,849.7</b>	<b>43.6%</b>	<b>16.6%</b>
Depreciation and amortization expense	(85.9)	(148.7)	(188.3)	(226.2)	38.1%	20.1%
<b>EBIT</b>	<b>538.3</b>	<b>1,133.5</b>	<b>1,397.7</b>	<b>1,623.5</b>	<b>44.5%</b>	<b>16.2%</b>
Finance costs	(67.7)	(169.6)	(294.5)	(361.7)	74.9%	22.8%
Other income	40.1	40.5	48.4	62.8	16.1%	29.9%
<b>PBT</b>	<b>510.7</b>	<b>1,004.4</b>	<b>1,151.6</b>	<b>1,324.6</b>	<b>37.4%</b>	<b>15.0%</b>
Tax expenses	(98.0)	(289.9)	(352.4)	(371.4)	55.9%	5.4%
<b>PAT before minority interests</b>	<b>412.7</b>	<b>714.5</b>	<b>799.2</b>	<b>953.2</b>	<b>32.2%</b>	<b>19.3%</b>
Minority interest	(0.1)					
<b>Reported PAT</b>	<b>412.6</b>	<b>714.5</b>	<b>799.2</b>	<b>953.2</b>	<b>32.2%</b>	<b>19.3%</b>

### Consolidated balance sheet statement (Rs. cr)

	FY18	FY19	FY20	FY21	CAGR over FY18 - 21 (%)	Annual growth over FY20 (%)
Equity share capital	48.5	48.5	48.5	48.3	-0.1%	-0.3%
Other equity	1,466.5	2,179.5	2,975.4	3,931.7	38.9%	32.1%
Non current borrowings	685.1	1,856.7	3,148.1	4,206.9	83.1%	33.6%
Non current lease liabilities	19.5	22.9	22.2	21.9	3.9%	-1.4%
Other non current financial liabilities			3.9	2.6		-34.5%
Non current provisions	8.2	8.2	8.2	8.2	0.0%	0.0%
Non current net deferred tax liabilities			85.3	189.5		122.0%
Current borrowings	162.2	254.0	31.2	288.1	21.1%	823.7%
Current lease liabilities	4.6	7.2	8.3	8.0	19.8%	-4.3%
Other current financial liabilities	142.4	136.2	132.0	230.4	17.4%	74.6%
Trade payables	346.1	520.1	560.8	734.4	28.5%	30.9%
Current provisions	2.7	6.6	14.4	23.0	104.6%	59.8%
Current net tax liabilities	8.9	14.4	9.0	8.2	-3.0%	-9.4%
Other current liabilities	210.8	775.8	736.1	351.0	18.5%	-52.3%
Liabilities classified as held for sale				64.0		
<b>Total liabilities</b>	<b>3,105.6</b>	<b>5,830.1</b>	<b>7,783.4</b>	<b>10,116.0</b>	<b>48.2%</b>	<b>30.0%</b>
Property, plant and equipment	612.5	898.4	996.4	1,313.4	29.0%	31.8%
Intangible assets	2.4	2.2	4.6	3.8	16.8%	-15.7%
Capital work-in-progress	47.5	43.3	28.0	55.5	5.3%	98.3%
Right of use assets	23.7	28.7	28.0	27.1	4.6%	-3.2%
Investment property	0.2	0.2	0.2	0.2	0.0%	0.0%
Goodwill on consolidation	0.0	0.0	0.0			
Non current investments	2.1	1.6	1.0	2.1	-0.7%	98.0%
Other non current financial assets	173.5	416.6	1,610.9	3,113.4	161.8%	93.3%
Non current trade receivables	5.1	5.1	5.1			
Non current net deferred tax assets	136.6	68.9				
Non current net tax assets	40.7	57.0	77.6	85.0	27.9%	9.5%
Other non current assets	61.3	660.7	957.5	1,199.4	169.5%	25.3%
Inventories	298.7	613.7	768.7	1,058.4	52.5%	37.7%
Current investments	77.3	8.1	0.7	100.5	9.1%	14794.1%
Cash and cash equivalents	238.4	715.8	948.0	830.8	51.6%	-12.4%
Other current financial assets	179.2	246.7	189.4	472.9	38.2%	149.7%
Trade receivables	331.4	542.7	301.3	508.0	15.3%	68.6%
Current loans	42.3	37.1	50.5	56.7	10.3%	12.4%
Other current assets	832.9	1,483.3	1,815.6	1,223.3	13.7%	-32.6%
Assets classified as held for sale				65.6		
<b>Total assets</b>	<b>3,105.6</b>	<b>5,830.1</b>	<b>7,783.4</b>	<b>10,116.0</b>	<b>48.2%</b>	<b>30.0%</b>

Source: Choice Equity Broking

## Financial statements:

### Consolidated cash flow statement (Rs. cr)

Particulars (Rs. mn)	FY18	FY19	FY20	FY21	CAGR over FY18 - 21 (%)	Annual growth over FY20 (%)
Cash flow before working capital changes	635.6	1,292.1	1,599.9	1,872.3	43.4%	17.0%
Working capital changes	(871.2)	(1,303.3)	(1,643.2)	(2,021.5)	32.4%	23.0%
<b>Cash flow from operating activities</b>	<b>(367.8)</b>	<b>(243.7)</b>	<b>(266.6)</b>	<b>(434.0)</b>	<b>5.7%</b>	<b>62.8%</b>
Purchase of property, plant & equipment	(291.2)	(470.4)	(294.6)	(515.9)	21.0%	75.2%
<b>Cash flow from investing activities</b>	<b>(291.2)</b>	<b>(783.8)</b>	<b>(143.7)</b>	<b>(729.7)</b>	<b>35.8%</b>	<b>407.9%</b>
<b>Cash flow from financing activities</b>	<b>201.6</b>	<b>1,003.9</b>	<b>883.7</b>	<b>948.6</b>	<b>67.6%</b>	<b>7.3%</b>
<b>Net cash flow</b>	<b>(457.4)</b>	<b>(23.6)</b>	<b>473.5</b>	<b>(215.1)</b>	<b>-22.2%</b>	<b>-145.4%</b>
Opening balance of cash	559.7	102.3	78.7	552.1	-0.4%	601.9%
<b>Closing balance of cash</b>	<b>102.3</b>	<b>78.7</b>	<b>552.1</b>	<b>337.1</b>	<b>48.8%</b>	<b>-38.9%</b>

### Consolidated financial ratios

Particulars (Rs. mn)	FY18	FY19	FY20	FY21
Revenue growth rate (%)		60.3%	20.6%	23.1%
EBITDA growth rate (%)			105.5%	16.6%
EBITDA margin (%)	18.9%	24.3%	24.9%	23.6%
EBIT growth rate (%)		110.6%	23.3%	16.2%
EBIT margin (%)	16.3%	21.5%	21.9%	20.7%
Restated reported PAT growth rate (%)		73.2%	11.9%	19.3%
Restated reported PAT margin (%)	12.5%	13.5%	12.5%	12.2%

### Turnover ratios

Inventories turnover ratio (x)	11.0	11.6	9.2	8.6
Trade receivable turnover ratio (x)	9.9	12.1	15.1	19.4
Accounts payable turnover ratio (x)	9.5	12.2	11.8	12.1
Fixed asset turnover ratio (x)	4.8	5.4	6.0	5.6
Total asset turnover ratio (x)	1.1	0.9	0.8	0.8

### Return ratios

RoE (%)	27.2%	32.1%	26.4%	24.0%
RoA (%)	13.3%	12.3%	10.3%	9.4%
RoCE (%)	24.2%	27.5%	22.2%	19.3%

### Per share data

Restated reported EPS (Rs.)	42.7	73.9	82.7	98.6
Restated DPS (Rs.)	0.0	0.0	0.0	0.0
Restated BVPS (Rs.)	156.7	230.4	312.7	411.6
Restated operating cash flow per share (Rs.)	(38.0)	(25.2)	(27.6)	(44.9)
Restated free cash flow per share (Rs.)		(25.8)	20.9	98.5
Dividend payout ratio	0.0%	0.0%	0.0%	0.0%

Note: Ratios calculated on pre-issue data; Source: Choice Equity Broking

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